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Hevalis

Our Integrated Partners

partners.

It on innovation and is hugely successful ave with our partners. From Order and Pay services to Reservation bookings, our industry-leading partnerships enhance your business operations.

Updated: June 2022 | Version: 1

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The Tevalis Ecosystem Delivering industry-leading EPOS solutions.

We believe in connected technology. With over a decade of experience, we have identified that by integrating systems and providing a fully connected Technology Ecosystem, our customers can receive maximum benefits from their system.

Our suite of hardware and software technology solutions developed in house offer On-Premise and hosted Enterprise solutions to fit the client. We also integrate our system with other experts in their respected fields, providing operators with an industry-leading and comprehensive technology solution. We help to drive a client's business forward through improved service, increased revenues, reduced administration and big data business analysis.

Our Technology Ecosystem reflects three core areas:

On-Premise

The Tevalis On-Premise layer consists of bespoke software, which sits on our high performing touchscreen tills, self-service kiosks, kitchen management systems and the latest in handheld ordering.

Enterprise

Seamlessly integrating with the Tevalis On-Premise solutions, are the cloud-based management applications developed in house. Each module has been designed to push your business forward in both service and in analysis.

Integrations

We always want to make sure that each client receives a consolidated and industry-leading technology system. That's why we integrate with others in their expert fields, from reservation systems to payment services and everything in between.



Payment Services Seamlessly integrating with payment services that are accredited with major banks.

This revolutionary service allows you to print/split a bill and close off a table directly from the card

An average sale takes over a minute to process. With our integrated solution, this is reduced to 20 seconds,

Integrations guarantee that payments are always 100% accurate, so you'll never have to worry about over

Reconciliation is fully automated. There's no need to cross-check figures against end of day reports

We integrate our EPOS with the industry's leading payment services. Easy to use, portable Chip and Pin terminals are available as well as fixed units, enhancing the speed of service and accuracy across your business. The transaction data is automatically submitted to the chosen company's card payment software for bank authorisation and verification through this integration.

By combining cutting edge technology, extraordinary customer support and an unconventional way of thinking, our integrations offer lower rates, better service, and peace of mind.



Pay at Table

machine itself.

No Human Error

Cash Up in Minutes

Turn Tables 4x Faster

or undercharging your customers.

when doing your final settlement.

improving speed of service and overall efficiency.

Doio – A card machine that combines sleek design and powerful technology – for reliable, fast and secure payments at the till, the table or on the move.

dojo

Get paid, tomorrow.

Our longest standing Card Payments integration. Formerly Paymentsense, we have worked together for over 9 years delivering a ground-breaking integration between the card payments solution and the Tevalis POS. Integrating with the Paymentsense V3 API, we have a cloud integration covering both PAC and PAT. Semi attended (kiosk) is available on the old Paymentsense Model, but this is not supported by Dojo.

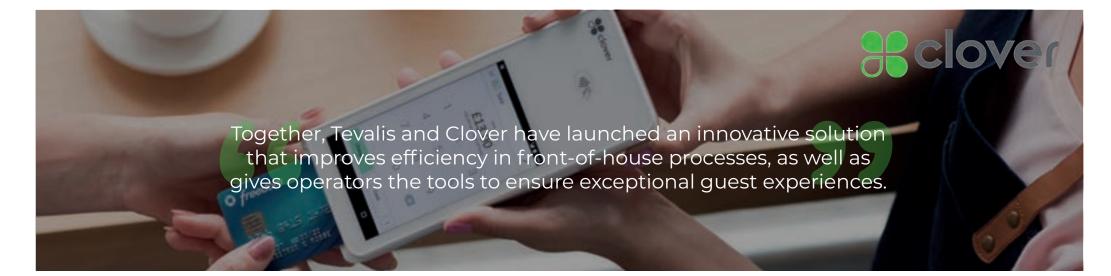
The main devices in use are

- Dojo Go/PAX A920 For PAC and PAT
- Dojo One/PAX A80 For PAC only
- Any new devices added to their portfolio do not usually require further development due to the method of integration.





CIOVER – Ultra-portable and simple devices that enable flexible payments wherever you are.



The Tevalis integration with Clover is relatively new, passing the pilot phase in January 2022. We have, however, been working with them for some time in plotting out the partnership of this solution under their First Data arm (who also supply the original Acquiring service for Paymentsense). Clover is the leading PCI-compliant, EMV-ready solution in the marketplace. Our integration provides innovative systems which give operators even more choice, flexibility and efficiency in serving guests, making ordering and payment even smarter.

Our existing integrations are currently:

- PAC on the Clover Mini
- TevX integration on the Clover Flex (each Clover Flex being implemented requires its own TevX licence). We test each new device for our own due diligence.

Barclaycard – Corporate payment solutions that help future-proof your business.



We have been working with Barclaycard directly for around 2 years. Barclays and Barclaycard are one of the most prestigious and well-known entities in the banking and payments world.

Our existing Integration is PAC only, with a direct integration on the Ingenico Move 5000.

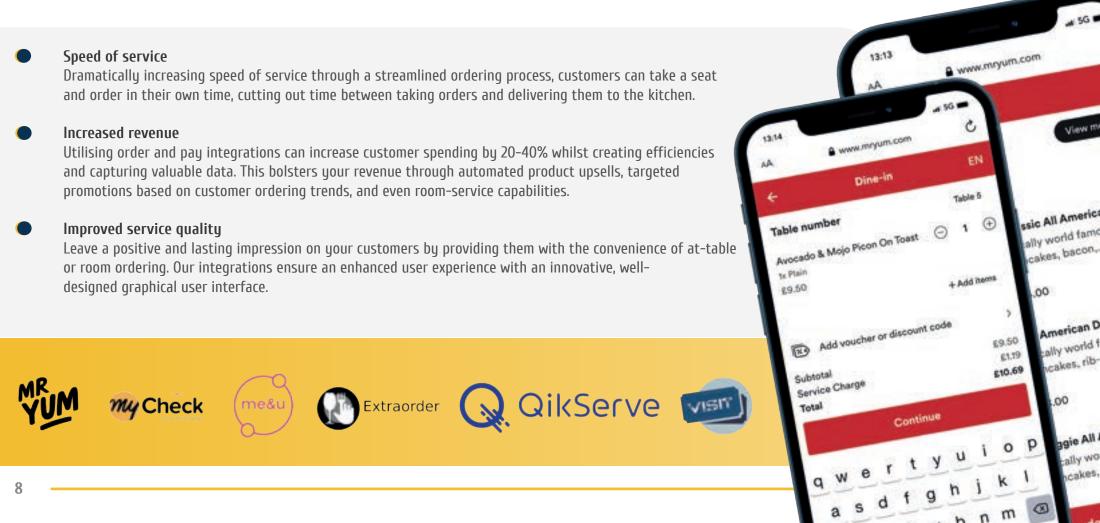
We can also facilitate an integration with Barclaycard via Verifone on the Engage range/Ocious Sentinel software on the p400, V200 and V240m devices.

By partnering with Tevalis, we're serving up seamless payments technology' to support our hospitality customers.

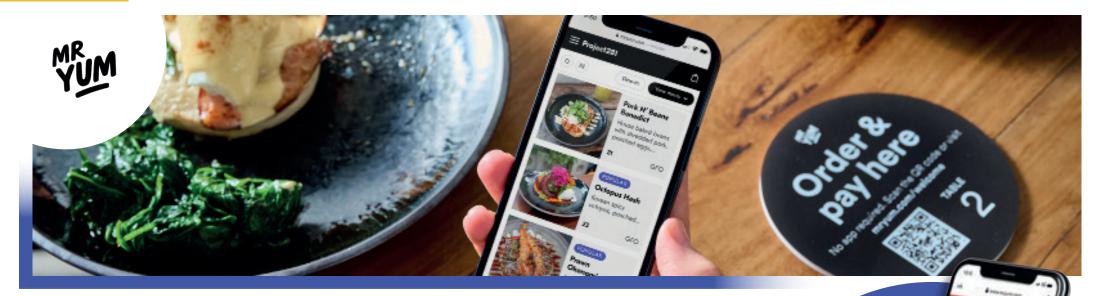


Smartphone ordering has never been easier. With the development of technology and processes, customers now favour fast and simple ordering methods, and they expect speed, efficiency, and precision at their table. Not only do online order and pay platforms enhance the customer experience, they also bring numerous advantages to businesses, including reduction of operational costs, elimination of queues and ultimately increase in revenue.

Tevalis ensures an industry-leading technology suite with maximum functionality by partnering with the most efficient order and pay companies in the UK, including Mr Yum, me&u, and Qikserve. These integrations provide benefits such as:



Mr Yum – Create a magical customer experience while growing your sales, data & efficiency with Mr Yum's powerful QR code mobile ordering service.



Mr Yum is our number 1 key strategic partner in the online Order and Pay space. This is a web-driven application, allowing guests to scan, order and pay from their table as well as order ahead. The solution also offers access to data for marketing use. This partnership began in New Zealand and Australia 18 months ago, and since Onvi's change in direction Mr Yum has stepped up to be our preferred partner.

- Posts orders through to the POS to kitchen printer/screen
- Open table & close table
- Split bill
- Menu sync

Me&U – Smart features built for hospitality by hospitality.



Tap on to magic experiences with me&u, the smarter way to order and pay. We use great technology and rich data to elevate your guests experience.

Signature Cocktail

We launched the partnership with Me&U early in 2021. They offer a web-based Online Ordering solution where customers can scan a QR code, view the menu, order and pay through the app. Mutual clients include Fletchergate, Hello Oriental and Neverland. This does require manual product Mapping, with a menu sync function being developed.

- Posts orders through to the POS to kitchen printer/screen
- Open table & close table
- Split bill
- No menu sync currently this is being developed and should be set-up before end of Q2

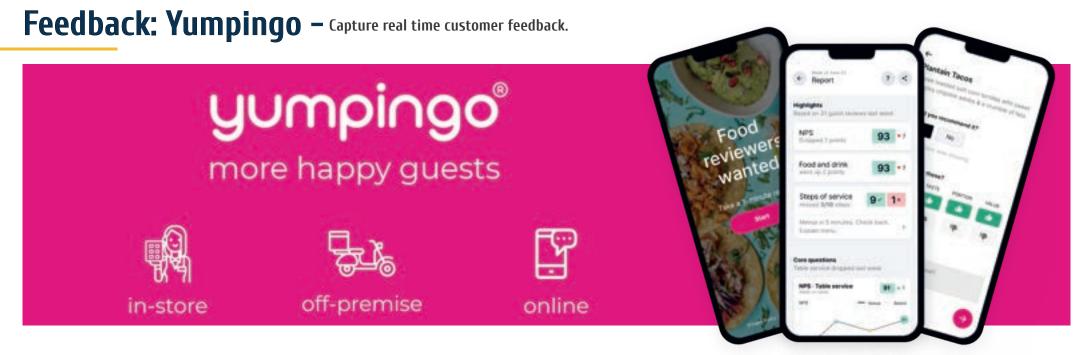
Qikserve – A simple order and pay solution that connects the traditional and digital experience.



Qikserve is an order and pay web-based platform that allows clients to deliver an order and pay web solution to customers. Customers can scan a code/NFL (Qikpay), view the menu, pre-order, order at table/counter and pay at table/counter. Qikserve also provides delivery capability.

- Posts orders through to the POS to kitchen printer/screen for collection
- Online orders posted to temporary table in POS
- Open & close table
- Split bill
- Menu sync
- Syncs the app to the POS to update once a table has paid through Qikpay
- Close the table off once the bill has been paid through Qikpay

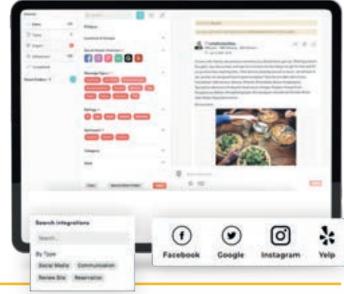




Yumpingo is the next-generation experience management platform that transforms real-time customer satisfaction data into actionable insights, quantifying how well hospitality teams are executing against customer expectations and defining the path to serving more happy guests. Yumpingo gives voice to the silent majority of customers and pinpoints what matters most to them and, more importantly, why. Yumpingo has multiple ways of ingesting the customer data, ranging from on-premises bill devices, QR codes directing them to a survey, Order & Pay integrations and post-dine emails.

The tevalis integration provides the client with the ability to see basket level data and items associated with feedback generated.

- Collect real-time customer satisfaction
- Improve quality of service and menu item execution
- Drive brand innovation and performance
- Retain and recover guests in-the-moment



Planning rotas by hand, needing last minute changes or revisions, and manually checking employee attendances all decrease efficiency and overall accuracy for management. Tevalis integrate with the market leaders in Staff Management solutions to simplify and expedite these essential processes.

Payroll & Cost

Manage and track your staff costs compared to revenue, ensuring accurate payroll and insight into managing your budget.

HR & Absence

Effortlessly track holidays, annual leave, unpaid time off, sickness and more, with secure storage and easy access to contact details.

Time Clocking & Reporting

Monitor your employees' hours, attendance, and absences with intuitive and accurate reporting. Staff can also clock in and clock out through our leading partner integrations.

Team Communication and Scheduling

Provide easily accessible staff schedules, with simple ways to enable shift swaps and time-tracking between teams.





Planday – Smart scheduling and rota software for the hospitality industry.



Planday FROM XERO

"Your Powerful Scheduling & Staff Management Suite".

Planday is our key strategic partner for workforce management. It allows staff to log in and out through the staff app (within a certain radius), request shift amendments/ swaps or additional shifts, push HR documentation through to individual staff members and plan rotas. On the management system, Planday tracks sales and revenue to give a better insight into rota scheduling as well as showing a client their staffing costs vs sales taking.

Accurate Sales Data

Send back sales data (from partner request) daily to the Planday platform.

Consolidate Your Reports

Send back time and attendance data to the Planday platform.

For Any Size Business

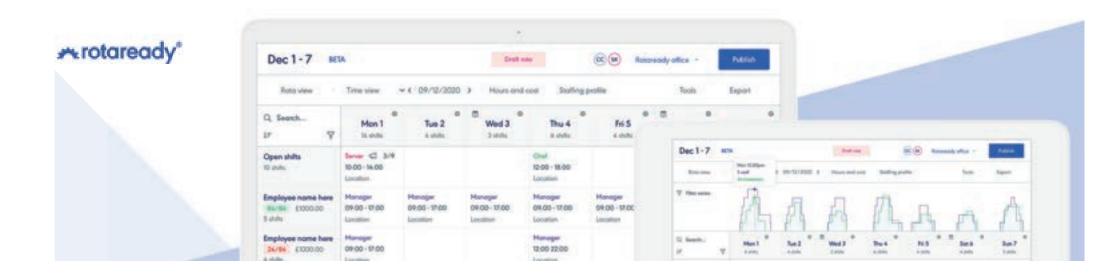
Planday's intuitive and easy-to-use platform is scalable and flexible, whether you run a small company or a multi-site enterprise.

Compliance

Configure your Planday system to align with policies or rules in place at your business, with features such as automatic compliance warnings.

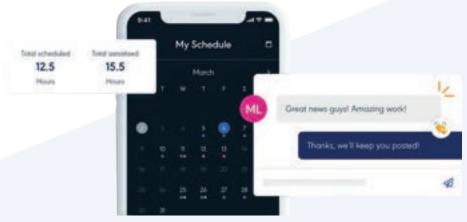


Rotaready – Helping you to schedule rotas, optimise wage spend, record attendance and approve timesheets for payroll.



Rotaready is a workforce management platform that allows clients to schedule rotas, record attendance, shift swap, send HR documentation/enrolment and approve timesheets for payroll. Track your revenue through the intuitive cloud-based software, enabling future sales forecasts and accurate rota suggestions based on this. Staff can log into work through the app within a specified radius of the business and push shift swaps or requests through to management to accept.

- Send back sales data (from partner request) daily to the Rotaready platform.
- Syncs between 5AM and 10AM in the morning.
- Send back time and attendance date to the Rotaready platform.



Online delivery services are a favoured purchase method: they provide quick and easy food options for customers whilst providing businesses with additional revenue streams. With the increased number of delivery services available, integrating your EPOS system with one of Tevalis' partners will simplify online orders for your teams and improve the overall customer experience.

- Stay ahead of the competition Offering quick and easy delivery options brings in additional revenue whilst keeping your business up to date with hospitality market trends.
- Customer retention

Ensuring your delivery services are accurate and swift will enhance your customers' experience meaning they'll order from you again and again.

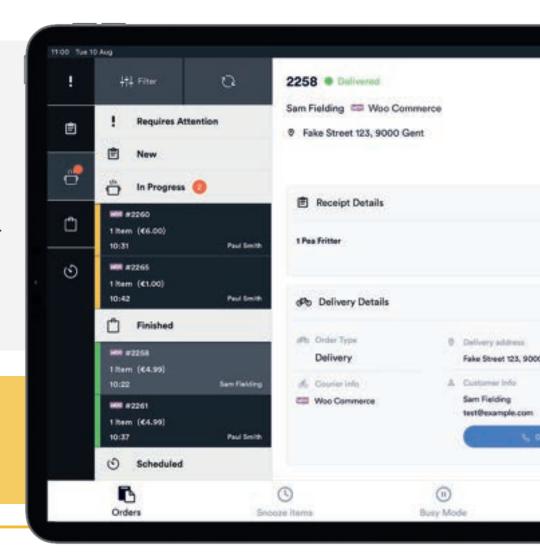
Track orders

Track all your online orders for additional customer data and transaction insights.

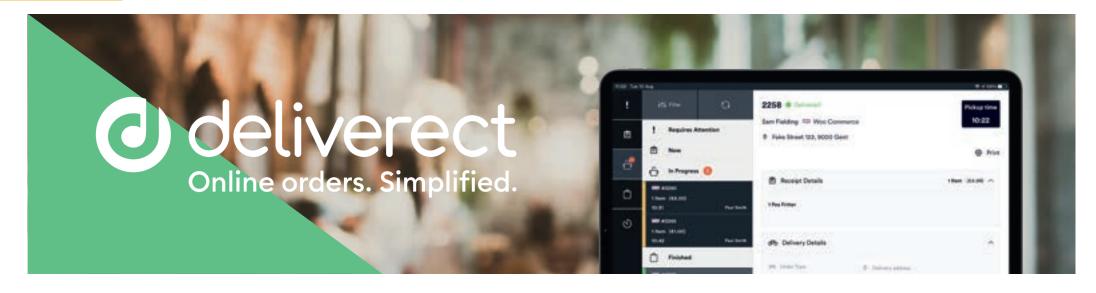
Save time

Simple-to-use platforms make processes fast for your teams so they can focus their time on more important areas.



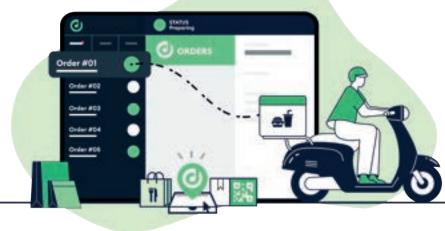


Delivery: Deliverect – Simplify your online order management and improve your business' operational flow.



Deliverect is our key strategic partner in the online order for delivery space. Deliverect provides a centrally managed system to hold all the client's delivery platforms, allowing focus on one system for delivery orders instead of multiple. The system shows all the customer details for the order as well as what platform they have ordered through. Deliverect then enables accurate reporting on each delivery platform's performance and revenue for the client.

- One singular online orders integration into the POS
- Orders to push directly to kitchen screens/printers
- Orders to hit online temporary tables in the POS
- Integration extends to online commerce/kiosks and order & pay solutions



Pre-booking tables have become a key part of a customer's experience with a business, and it's essential to ensure that this initial step in their journey with you is seamless. With Tevalis' reservations partners you can enable customers to check availability at your venue, reserve tables, pre-pay for their visit, even pre-order before they visit, and more. Integrating with intuitive software also provides management with additional data for effective business decision-making.

Simplified operations

Take the complexity out of reservations and save time with automated processes that notify your teams of upcoming bookings or cancellations.

Enhance the customer experience

Customers can quickly and easily check table availability at your venue and proceed to make a reservation.

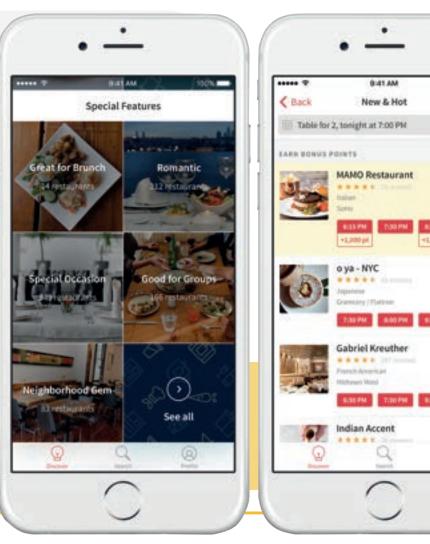
Enquiry management tools

Comprehensive reservation software manages all inbound and outbound enquiries through one system.

Increase revenue

Implementing a reservation management system is proven to reduce no-shows through booking reminders and pre-visit deposits.





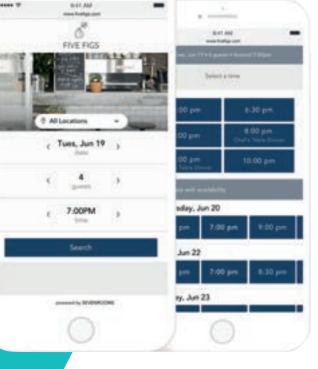
Reservations: Seven rooms – A reservation space that put you in control of your brand & data.



Sevenrooms is our strategic partner in the reservation space. Their platform allows a client to host table reservation capabilities on their website or through external online booking platforms.

The Tevalis integration is bi-directional, providing the following capabilities:

- Hold deposits/pre-payments against the reservation table in the POS which will credit on the final bill
- Send back status updates to the reservation system, when the table closes it allows the table to be reserved again on the online platforms.
- Move or merge tables requests which can be accepted or rejected based on table availability.
- Send basket level data back to Sevenrooms which a client can use for promotion offers.



Increase the likelihood of repeat business through tailored loyalty platforms and a direct line of communication with your customers. Many people enjoy being rewarded for spending time and money at places they love so send offers and discounts on their favourite products to keep them coming back to your venue. Tevalis integrates with industry-leading CRM and Loyalty platform providers ensuring flexible and powerful customer engagement.

Learn consumer habits

Easily view and analyse customer data to send personalised offers based on their transaction history and favourite purchases.

Configure to your requirements

Whether you need a branded app, a points collection system, or personalised promotions, we can configure our integrations to the needs of your business.

Enhance your customers' experience

Provide convenient payment systems, enticing offers, or rewards for loyalty that will streamline your customers' journey and encourage future visits.

Multichannel loyalty

Every business has different methods of managing customer loyalty: boost your customer relationships through your website, custom apps, or on-premises solutions.





Loyalty & CRM: Como – Offer a personalized & seamless experince with Como.

Como also white-label Oikserve for their order and pay service within the app.



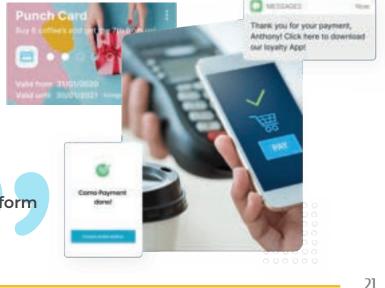
Get to the heart of your customers In-store and online.

Como is our key strategic partner in the Loyalty and CRM space. Como provides clients with customer-facing app (including loyalty card or apple/android supported card) that allows customers to receive offers and promotions as well as gain loyalty points to redeem in store. The Al tool within Como allows a client to see analytical data on customer visit and spend trends, enabling the client to push out effective marketing and promotional offers to their customer base to increase spend.

The Tevalis integration allows:

- Pull member details to redeem offers/promotions/points linked to customer accounts
- Send member and non-member data back to the Como platform
- **Register members through the POS**

The ability to know your customers, learn their consuming habits, and then perform actions based on that helps our company to generate more revenue.



Offering loyal customers more options to interact with your business is easy and effective with our industry-leading partners. Gift cards and vouchers bring additional revenue whilst providing your customers with a positive reminder of your brand and the potential to bring in new customers through word-of-mouth recommendations.

Our partners are well-known for their modern and innovative platforms that give you and your teams the power to offer branded gift cards without complex processes.

- Customisable gift cards and vouchers Designed to sell, our partners allow the personalisation of gift cards and vouchers, showing off your brand whilst bringing in increased revenue.
- Analytics and reporting
 Get more insight into your business with purchase analytics and finance reporting.
- Multiple formats Different customers have different gift card preferences: our integrations allow online vouchers, email gift cards, and physical gift cards.
- Print and fulfilment Let our integrated partners handle the printing and posting, saving you time and money.





Gift Cards & Vouchers: Toggle - Designed for the hospitality industry to give you more chances to sell.

Toggle is our strategic partner in the Gift card space. Toggle provides the ability for clients to issue physical gift cards and e-vouchers to customers which can be used in the following way through the Tevalis POS:

- Fully redeem voucher value at POS/online
- Partially redeem voucher value at POS/online
- Purchase voucher through POS
- Top-up voucher value

Toggle helped get our gift cards back up and running in super quick time and were invaluable in their support. Toggle also has a CRM platform called Airship which is currently under final stages of development. This integration into Tevalis should be completed by end of Q2.

Visco Gift Card

From \$30.00

tive the gift of

Property Management System SA comprehensive accommodation management solution.



Delivering a unique and intuitive restaurant and accommodation management solution, Tevalis partner with a variety of key PMS platforms to offer connected technology specifically tailored to Hotels, BnB's, Inns and Guesthouses. Accommodation providers are able to access a unified view of all quest transactions across their restaurant, bar and accommodation business. Overall, increasing transparency into their business sales in a consolidated manner. With a Tevalis and PMS integration active, the management of your systems is entirely connected which includes all simple room look ups directly from the Tevalis point of sale. Easy!







Manage all your operations in one place with **hop.**

Delivering simplicity so you can deliver

Choppms

Chopmultiprop

Hop is a property management system used within the hotel industry to manage reservations, bookings, and communications to customers during and after their stay at the hotel. It efficiently integrates with online booking platforms as well as provides customers with offers and promotions.

The Tevalis integration with Hop enables client actions such as posting a transaction to a room so a customer can settle their bill at the end of their stay, and sending the day's revenue back to the PMS system for reporting and analytics.

Hop was created by hoteliers for hoteliers. Everything has been developed with you, your team, and your customers in mind.

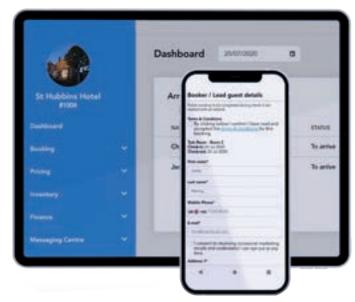
Caterbook – Easy to use hotel booking software.



Caterbook is another property management used within the hotel industry. Caterbook however works with smaller, more independent hotels with 50 rooms or less. Caterbook is a cloud-based system that again manages reservations and bookings and provides a messaging centre where you can create and schedule custom email and SMS messages to customers within and post their stay.

The Tevalis integration with Caterbook provides the client with the ability to post a transaction to a room so a customer can settle their bill at the end of their stay and post the day's revenue back to the PMS system for reporting and analytics.

Automating repetetive tasks through Caterbook saves time, freeing up staff to focus on other areas of the business.



Ticketing CRM Engage with your guests before, during, and after their visit.



Does your venue require a capable and reliable ticketing system? We partner with industry-leading ticketing management providers to streamline admissions and administration through intuitive software.

- Increased revenue Quick and easy ticketing will turn first-time attendees into repeat customers, increasing revenue streams.
- Complete control of your events
 Utilise tools for any type of admission, including general and timed admission, flexible packages, virtual experiences, and more.
- Track guest spending

Integrated with your EPOS system, your chosen ticketing platform can track food and beverage transactions alongside ticket sales and admissions.







Sales/Stock Data Exports Driven by technology.

Tevalis' industry-leading integrations are designed to pull the FnB-driven EPOS data into platforms for accurate external management. Take control of your inventory and purchasing through intuitive software that makes accessing operational data easy. Data analysis and aggregated data reporting tools, stock depletion from external inventory platforms, as well as API access to your data, ensure management makes the right decisions for your business and consistently reaches profitability and service targets.

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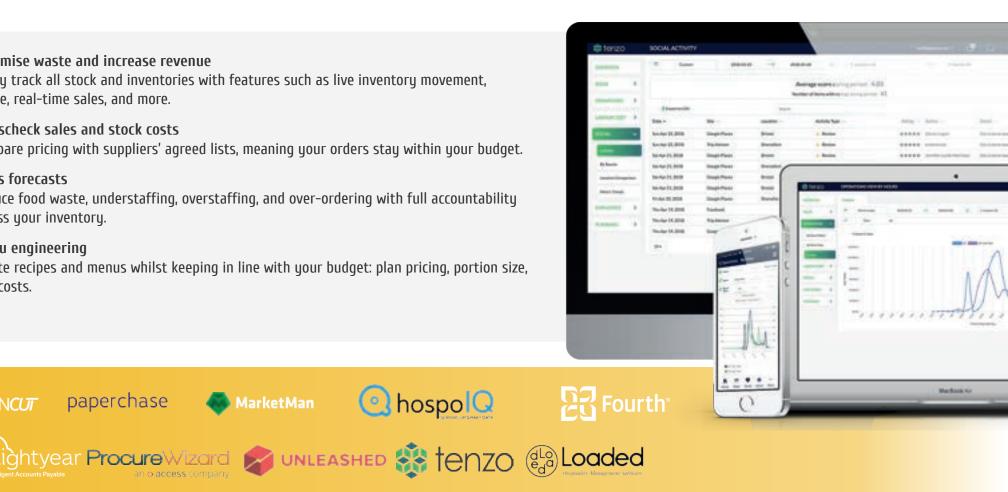
- Minimise waste and increase revenue Easily track all stock and inventories with features such as live inventory movement, usage, real-time sales, and more.
- Crosscheck sales and stock costs Compare pricing with suppliers' agreed lists, meaning your orders stay within your budget.
- Sales forecasts Reduce food waste, understaffing, overstaffing, and over-ordering with full accountability across your inventory.
- Menu engineering

KITCHEN*CUT*

paperchase

Create recipes and menus whilst keeping in line with your budget: plan pricing, portion size, and costs.

MarketMan



Integrating with expert partners in accountancy means your financial processes require less admin whilst providing in-depth data and analysis tools. Transactional and operational data from Tevalis, and invoicing and purchase orders from our Stock Management platform, can be directly posted to your accountancy application, increasing the overall efficiency of your finance team. Key features such as easy time tracking, cashing up reporting, and automated invoice management are available from our various partners.

Cash up online

Integrating seamlessly with your EPOS system, the cashing up process will be easy with daily variances and reporting considered.

Alerts and reminders

Set up automatic reminders for invoices or alerts for overdue payments through accounting platforms.

Automate payroll

Securely pay your employees with automated tax, pay, and pension calculations through HMRC-recognised payroll platforms.

Cashflow insights

Get in-depth reports on the money coming in and going out of business, with easy-to-view dashboards and data analysis.





Tevalis integrates with leading gaming and entertainment CRMs to innovate the way people interact and engage with gaming experiences. Compliant with Gambling regulations, these platforms provide a smooth customer experience across various devices and games.

Dulasted

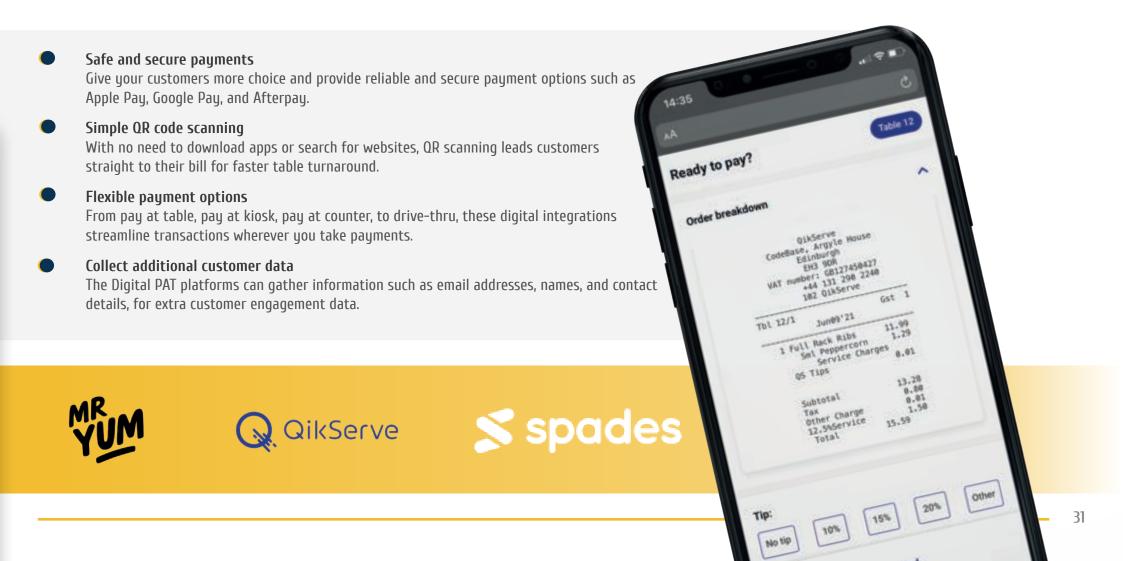
EDGP

Any gaming experiences Whether you're a casino, a sports bar, a bingo operator, or social gaming venue, this integration enhances your customers' experience whilst streamlining your operations.

- **Cross-platform management system** Operators have the tools to increase player loyalty and cross-selling opportunities through innovative software.
- Omni-channel platform
 A complete solution to providing a seamless player experience across any device or channel.



Changing market trends mean customers demand quicker and easier payments, and Tevalis' partner integrations make digital payments at tables seamless. Providing additional options for customers to pay enhances their experience at your venue, whether that's splitting a bill, contactless payments, or QR code scanning for settling the bill on their phone. Introducing digital PAT will streamline your operations, increase revenue through higher tips, and reduce wait times for your customers.



Climate change is a hugely critical ongoing issue: "the food sector accounts for around 30% of the world's total energy consumption and for around 22% of total greenhouse gas emissions," according to the UN.

Help reduce your venue's and business' carbon footprint by integrating your Tevalis hospitality landscape with an industry-leading sustainability platform. These companies provide various ways to offset or lessen the impact of your operations on the environment, for example, by enabling your customers to plant life-changing trees with their bills.

- Establish a GiftTree Forest in your restaurant's name
- Get paid to offset the environmental impact of your meals
- Your customers have the option to plant a GiftTree with their bill
- Fully automated and integrated with your Tevalis Ecosystem
- Help provide work and food in developing nations
- Receive free marketing materials to showcase your CSR efforts
- A zero-cost way to demonstrate your social and environmental purpose
- Contribute to our efforts of planting 1 billion trees by 2030





At Tevalis, we pride ourselves on dedication and commitment to all our clients, whether you're a group chain of casual dining restaurants or an independent bar. We believe in working with all our clients in true partnership and are very proud of the fact that regardless of whether the business is a global brand, small enterprise or an individual person, we always provide a professional and committed service, satisfying the varying requirements and budgets of all customers.



:::tevalis



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